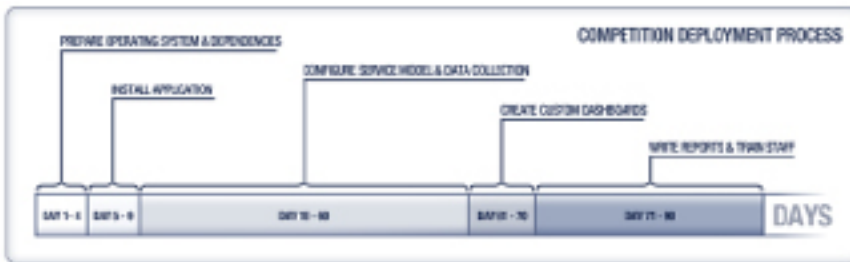


FireScope Tech Brief : Deployment & Delivery

“Business Service Management (BSM) is the holy grail of good IT management, and achieving it using the current crop of tools from the “Big 4” is about as hard as finding the real holy grail. The world needs a simpler, less expensive, more responsive way of achieving BSM.”

- Peter Sevcik, Network World

The complexity and pain in managing the deployment of an enterprise solution rarely escapes any experienced IT manager. Poor perception of the product and an uphill battle to gain enterprise acceptance are often the result of significant hidden costs, misrepresented deployment times and the requirement to deploy multiple products to achieve the same result.



FireScope brings an innovative approach to our customers' needs, providing a simple and effective delivery strategy. Our approach utilizes a single-box appliance form factor based on reliable hardware, a secure operating system and an intuitive configuration method. The results for FireScope clients are clear: decreased overall costs, fewer man hours and a complete management strategy to support their business.

Key Features

- Delivered as an appliance solution on enterprise class hardware or a virtual machine utilizing a hardened Linux operating system
- Initial configuration can be completed by customers in minutes via installation wizards even when deployments are across multiple data centers or facilities
- No additional hardware or software to purchase or install
- Robust discovery process and a vast collection of templates
- Five day QuickStart and personalized training available onsite or remotely

Business Value

- Ease of deployment
- Reduced installation and configuration costs with no hidden fees
- Customers realize immediate results starting during the deployment
- Shorter learning curve for client personnel stemming from customized training specific to their environments requirements
- Discovery and templates simplify the process and reduce the time required to add assets

Competitive Advantage

- A “single box” self contained solution requiring no external services
- Installed, collecting, and alerting on service oriented metrics within hours instead of months, weeks or even days even in complex deployment scenarios
- Deployment and training is performed by a Certified FireScope Engineer rather than by a corporate trainer
- Clients achieve decreased overall costs, fewer man hours to deploy and a complete management strategy that supports the business